

#### Who we are

Cairngorm Capital is a specialist private equity firm providing investment capital, strategic insight and sector expertise to leading companies

We are thematic investors with a highly collaborative approach, who partner with ambitious management teams to build enduring, industry-leading companies

We deploy our extensive expertise in buy-and-build strategy, revenue expansion, margin accretion and operational improvement to help scale each of our investments

## **Cairngorm Capital at a glance**

65 +

Completed

investments

control

Portfolio companies 7,250

**Employees** across the portfolio

£400m £1.2bn

assets under management

of combined revenues

### Where we partner

We invest in profitable companies that have the potential for transformational growth. We have particular expertise in investing in family and founder-owned businesses

Most of our investments are UK headquartered, but we also invest in North America and Continental Europe

We usually take majority positions where we can partner with management to drive value creation

£10m-£200m Revenue

£2m-£20m **EBITDA** 

£10m-£40m+ Investment

## **Example investment themes**



Aging-inplace



Building products



Essential services



**Financial** services



Fire safety



Health & wellness



Net zero transition



Niche manufacturing



Value-add distribution



Water management

# Our unique approach



**Investment Team** 

Highly experienced financial and investment professionals providing strategic, sourcing, and transaction execution support to management



**Operating Partners** 

Trusted partners of the firm helping management deliver value enhancing change initiatives by offering their expertise and knowledge



**Operating Associates** 

An in-house team of highly capable, technical experts who provide "execution power" to help deliver operational improvements



### **Our Portfolio**



Investment: 2017 Sector: Building products Leading independent specialist timber distributor



Investment: 2021 Sector: Health and wellness High performance bicycle brand specialising in E-bikes



Investment: 2018 Sector: Building products The South of England's largest independent builders' merchant



Investment: 2021 **Sector: Building products** A leading independent distributor of paints



Investment: 2018 Sector: Value add distribution Distributor of industrial components to critical markets



Investment: 2021 **Sector: Essential services** Largest UK provider of non emergency patient travel



Investment: 2019 Sector: Aging-in-place Distributor of "independent living" healthcare products



Investment: 2021 Sector: Financial services Multi-service independent financial advice group



Investment: 2019 Sector: Fire safety Specialist manufacturer of certified fire doors



Investment: 2022 Sector: Aging-in-place US ageing-in-place home services group

### **Our locations**

London, UK 3rd floor

22 Cross Keys Close Marylebone W1U 2DW

Edinburgh, UK 2nd floor 110 George Street Edinburgh EH2 4LH

Atlanta, USA

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## Our wider purpose

Environment, Social and Governance (ESG)

ESG is fundamental to our investment process, from finding and executing investments, through stewardship and ultimately at the exit phase



Established in 2021 by our partners as a way of supporting the causes about which we are most passionate and to make a positive contribution to the communities in which we operate

